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#### **About this Newsletter**

*This Newsletter is targeted to all members (associations and companies), to their employees and to potential new members of Euralarm. It is brought to you by the Euralarm's Technical Committee "Marketing" (former Standing Committee 1 (SC 1)).*

### DEAR EURALARM MEMBERS

The General Assembly 2009 in Sorrento took place in splendid surroundings and combined a very attractive social program with an ambitious meeting schedule during which important decisions had to be made.



Dr. HJ Mahler

We owe special thanks to the Italian Association ANCISS-ANIE who did a wonderful job hosting this meeting, organising the beautiful venue, assuring the smooth execution of the assembly and offering an outstanding social program. Many thanks to the people that made it happen: You were always present, helping and solving problems in a friendly and diligent way.

We extend our thanks to all participants for their interest, support and active contributions.

Our agenda was packed and quite challenging: On top of some current hot topics, an ambitious strategy and a new organizational structure were proposed and the corresponding new statutes presented. Your overwhelming acceptance for the proposed evolution of our association is a great satisfaction for the people involved in the hard preparatory work and a unique chance for Euralarm.

Many of you have contributed to this milestone in Euralarm history. I look back with gratitude and ahead with joyful expectation, but also with respect for the size and importance of the tasks awaiting us.

With the GA 2009 we have established a stronger focus on services, which generate the majority of revenues in our industry. The new structure improves the efficiency and professionalism of our lobbying and the impact of our coordinated approach to standards and regulations. It provides a framework to boost Euralarm's visibility and political clout.

Several events in the near past have suggested that this new orientation is urgent:

- The "European Service Directive" provides an exemption for "Private Security Services"; however our private security services in the context of electronic systems are not exempt. The association whose services are exempt, claims now to be the "...sole European organisation acting on behalf of the industry...", and this for all branches of the private security industry"
- Standardization work for Fire safety in CEN has been paralysed for months by so called CEN-experts, with an effect quite contrary to the basic goals and intentions of the European Commission.

An expedient implementation guarantees that important running tasks are re-assigned without delay and new tasks tackled soon. In the Board - as well as in Section Meetings - it was reiterated that Euralarm needs to increase its visibility in the industry and with its customers and to intensify its contacts with related associations and insurers. And, above all, we have to put Euralarm on the Radar screen of European policy makers.

We will inform you in time about the launch of new initiatives and progress towards the objectives of our strategy. You will also receive updates on details of our new organisation and the status of the transition process.

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*“General Assembly  
2010 will be held in  
Valencia, Spain”*

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*“EURALARM FIT FOR  
THE FUTURE”*

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*“Euralarm intends to  
improve its visibility  
and recognition as the  
voice of the electronic  
fire and security market  
in Europe”*

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Thank you again for your trust and your support. I am personally convinced that our teams will do their best to justify your confidence.

Let me close by announcing that **the General Assembly 2010 will be held in Valencia, Spain**. We extend our thanks to the Spanish association AES for making this generous offer. 2010 will mark the 40th anniversary of Euralarm and we should not miss this opportunity to organise a memorable event.

*Dr. Hansjürg Mahler (CH), President EURALARM*

## NEWS FROM EURALARM GENERAL ASSEMBLY 2009:

### EURALARM MEMBERS AGREE NEW EURALARM STATUTES

Euralarm took a big step forward at the General Assembly where members voted to adopt new statutes with the aim of ensuring Euralarm is fit for the future.

Alongside an updated strategy these new statutes extend Euralarm by creating a third section for service providers and their associations in the electronic fire and security market.

With the growth of this market segment in both size and development alongside the announcement of the European Service Directive, it was seen as vitally important to offer those companies and associations appropriate representation in Europe.

To facilitate the changes the Secretariat support was updated to improve the professionalism within Euralarm. The daily business will be carried out by the General Secretary, Dirk Gesenhues and the Technical Manager, Brian Harrington (s.a. separate article). Both will be supported by Technical Committees for Marketing, Lobbying, Legal issues and Finance.

The transformation from the ‘old’ Euralarm organisation into the new Euralarm structure will take place over the next months. As a first step the new Euralarm President, the extended Board and Section Committees have been elected via the first members meeting of the new sections – ‘Fire’, ‘Security’ and ‘Service’ (s.a. separate article).

With this new operational organisation Euralarm intends to improve its visibility and recognition as the voice of the electronic fire and security market in Europe.

*Dirk Gesenhues (D), Secretary General EURALARM*

## NEWS FROM EURALARM GENERAL ASSEMBLY 2009:

### ARTS – NEW MEMBER FROM ROMANIA

At the last Euralarm General Assembly in Sorrento the Euralarm members of the Security Section confirmed the membership of the Romanian trade association **ARTS**. ARTS is representing the Romanian security industry.

**ARTS**, the Romanian Association for Security Technique, is a non-profit organization representing manufacturers, distributors, integrators, installers and service providers of electronic and physical security products. More than 130 companies of Romania are members of **ARTS**.

More information about **ARTS** can be obtained at: [www.arts.org.ro](http://www.arts.org.ro)

*Dirk Gesenhues (D), Secretary General EURALARM*



## NEWS FROM EURALARM GENERAL ASSEMBLY 2009:

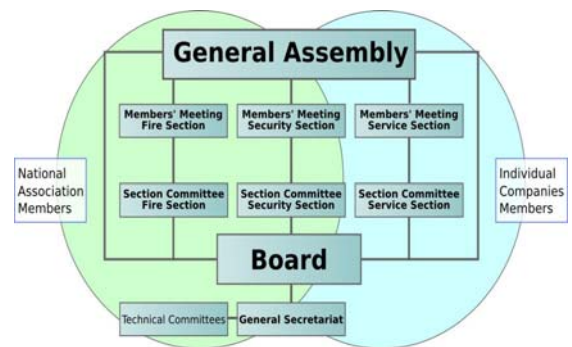
### NEW ORGANISATION - ELECTION OF NEW EURALARM BOARD AND SECTION COMMITTEE MEMBERS

The decision taken at the General Assembly to restructure the Euralarm organisation into three Section Committees with an extended Euralarm Board required elections to be held for section committee members.

With new Euralarm Statutes adopted a second General Assembly was called at which **Dr. Hansjürg Mahler**, representing the Swiss members association SES, was unanimously elected as Euralarm President. This was a show of continued support by members for Hansjürg Mahler who had been elected President under the old statutes, the previous year, in Sofia / Bulgaria (GA2008).



In accordance with these new Euralarm statutes, each Section holds a Members Meeting at which the Section Committee Chairman, Vice Chairman and Committee members are elected. The Section Committee Chairman and Vice Chairman are then automatically elected to the Board where the Section Committee Chairman also automatically becomes one of the three Vice presidents of Euralarm.



Additionally each Section elected two Section Committee members to become members of the Euralarm Board. The Board of Euralarm now consists of 14 members including the Euralarm President and the General Secretary.

The Euralarm Board consists now of the following members:

#### President of Euralarm:

Dr. Hansjürg Mahler      SES      CH

#### Vice Presidents of Euralarm:

Marc Chabaud	COFRAS	F	Chairman of Service Section
Michael von Foerster	Bosch	D	Chairman of Fire Section
Jos van Kampen	VEBON	NL	Chairman of Security Section

#### Members of the Board:

Harald Hahn	ZVEI-FV S	D
Derek Harrington	FIA	UK
Geert Herbots	ALIA	B
Paul Langer	Bosch	D
Edward Lister	Tyco ADT	UK
Enzo Peduzzi	Siemens	CH
Christine Sarraf	VSÖ	A
Michael Scharnowsky	Hekatron	D
Graham Simons	Honeywell	UK

Dirk Gesenhues      Euralarm      General Secretary

More details about the Section Committees are available in the Euralarm web:  
<http://www.euralarm.org/organisation>.

*Dirk Gesenhues (D),  
 Secretary General EURALARM*

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**"BRIAN HARRINGTON  
is the new Technical  
Manager of Euralarm"**

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## NEW TECHNICAL MANAGER

With the new Euralarm organisation the General Secretariat was extended by a Technical Manager. Since June, 2009 **Brian Harrington** is this new Technical Manager



Brian Harrington

Brian Harrington will support Euralarm by his great knowledge and professional experience in the fire and Security business.

Since 2007 he has been already member of the EQM project team to establish the new "One-stop testing and certification scheme in Europe. He also chaired Task Groups within this project. He was also involved in the negotiations with EA to establish Certalarm as an EA sector scheme.

Besides this activity he was and is Group Standards Manager in the Castle Care-Tech/Pyronix Group responsible for standards-related issues. In this capacity Brian Harrington is a member of several Standardisation working groups and committees inside and outside the UK.

Before his involvement in the EQM project he has held various positions in the electronic security industry since 1979, especially in Castle Care-Tech Ltd. as Technical Manager, R&D Manager, Senior Design Manager and Customer Service Manager.

*Dirk Gesenhues (D),  
Secretary General EURALARM*

## NEWS FROM EURALARM GENERAL ASSEMBLY 2009:

### EURALARM MEDAL FOR GILBERT VAN LANGEVELD



**Gilbert van Langeveld** has a great reputation and experience in Euralarm. In 1976 he joined Euralarm as the VEBON representative in the Fire section.

In 1998 he was elected as the Vice chairman of the Fire section and from 2002 as the Chairman. After the change of the Euralarm statutes at the Euralarm General Assembly 2002 in Lillehammer / Norway and the extension of Euralarm by Industry members from 2004 Gilbert van Langeveld was appointed as the new CEO of Euralarm.

In this period the EQM project was initiated to establish a European certification scheme for electronic Fire and Security products, systems and service.

For his contribution to this project and especially to Euralarm since 1976 Gilbert van Langeveld received the Euralarm Medal.

The Euralarm General Assembly 2009 was also the place for Gilbert van Langeveld to say Good Bye to Euralarm after five years of being the CEO of Euralarm and he thanked for the great and successful time he had in the Euralarm community.

*Dirk Gesenhues (D),  
Secretary General EURALARM*

## FROM EURALARM GENERAL ASSEMBLY 2009:

### A FIRST TIMER'S IMPRESSIONS OF SORRENTO GA



Arriving, apprehensively, at a hot, crowded Naples Airport wondering if the transfer to Sorrento would work; I should have known better, our Italian colleagues had arranged everything perfectly! There waiting to greet us, was a smiling young lady bearing a Euralarm sign who showed us onto our bus to Sorrento! This set the scene for what turned out to be a great and rewarding General Assembly.

The first 'get-together' on Saturday evening proved a good ice-breaker and we were soon walking en- mass to a local restaurant where we were served an excellent, typical, local meal whilst we getting to know each other better and discussing what we expected out of the GA. This theme continued on the Sunday when the trip to Capri, complete with a very knowledgeable guide, proved to be the perfect, relaxed way to prepare for the work to come.

The Partner Programme proved highly successful and I understand that they all had a great day on the Amalfi Coast and didn't miss us one bit!



When the GA started, it was obvious that the preparatory work put in by the Board had paid off and that delegates had read and basically agreed with the Board's proposals to streamline Euralarm's structures. I think that this vote showed how well the Board had worked with members to ensure that the new structure both met members' long term aims and provided the right structure for Euralarm to develop and grow.

During a coffee break, the hotel managed to transform a small room into three separate meeting rooms so that the newly created sections could meet and elect their officers and then, just as rapidly, convert it all back again for the later general sessions!

The Gala dinner in the family restaurant of the Great Caruso, again showed Sorrento's culinary skills with the only negative being that the restaurant layout of a number of small dining areas, whilst great for romantic dining, meant that it was not easy for speech making to our assembled group. However, our speakers managed well and the presentation to Bert von Langeveld, one of the evening's highlights was applauded by all.

The evening's entertainment, a singer who moved between tables serenading the ladies, proved popular with them and profitable for him; every time he sang "I love you" to a lady, he managed to sell her his CD. Why then did one of the Board buy 5 copies, or does he have a secret he doesn't want to share with us?

The closing session cemented the friendships that had been made during the GA and gave us all renewed enthusiasm to ensure that Euralarm's more streamlined and forward looking structure will mean that we can all look forward to next year's GA in Valencia.

My wife is already planning her outfits for Valencia!

*Tony Makosinski (UK),  
HONEYWELL*

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***"Euralarm's more  
streamlined and  
forward looking  
structure will mean that  
we can all look forward  
to next year's GA in  
Valencia"***

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## NEWS FROM EURALARM GENERAL ASSEMBLY 2009: NEW SECTION "SERVICE"

The Sorrento General Assembly has agreed to change Euralarm statutes and introduce services as an integral part of its activities. This led to the creation of a new fire and security Service Section of which providers of all related services and their associations can become members and participate in the further development of Euralarm in general and services specifically. The field of electronic security is very wide as it spans across fire, monitoring and alarm receiving, intrusion, CCTV, access control and shoplifting, covering activities such as design, installation and maintenance. All these activities have their specific requirements but share the same services needs.

The first goals of the new Section have been set:

- ⇒ The Services Directive comes into force in January 2010. This will have a major impact on European trade. As it was discussed to what extent Private Security is excluded from it, Euralarm has exchanged ideas with Commission representatives to demonstrate that monitoring stations were in any case an integrated part of electronic activities. They cannot be assimilated with manned-guarding surveillance and follow their rules, whatever the final interpretation the Services Directive exemption might be. The new Services section will continue to monitor this situation carefully in 2010 and subsequent years.
- ⇒ This has brought into light the monitoring stations specific needs. Their professionals are at home in Euralarm. We will survey their needs and, at the same time, build-up with them a future strategy.
- ⇒ The false alarms problem and the lack of recognised competence pave the way for a European services certification. The services section will pilot its establishment. CEN has already accepted its principle. It will be a major work associating fire and security professionals.
- ⇒ A monopoly of inspections of certified companies is unacceptable in a European context. Once Certalarm is established for products, it will start its equivalent for services and open the way to healthy qualitative competition.
- ⇒ We know that Eastern European countries have specific needs and we will set-up a working group to tackle them.
- ⇒ The recognition of the importance of services adds a new dimension to Euralarm scope. This will help to have its leading role recognised by European institutions, the Industry and the Public at large.

This is just the start of an exciting task. Services are the key to success for electronic Security.

By acknowledging this, Euralarm has decided to be a major actor of its own future.

*Marc Chabaud (F), Delta Security Solutions  
in cooperation with  
Enzo Peduzzi (SIEMENS)  
and Geert Herbots (ALIA)*

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***"Services are the key to  
success for electronic  
Security"***

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**CERTALARM -  
the Quality Mark  
for Fire  
& Security**

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***“Certalarm General  
Assembly (GA) on the  
18th September in  
Brussels will signal the  
start of operations”***

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## GUESTREPORT: STATUS OF CERTALARM

June the 4th was a milestone date, when Euralarm moved CERTALARM from a steering group led, business formation, to one of a formal management team, comprising a broad mix of industry, members and stakeholder partners. Individual members of the team are taking responsibility for specific functional areas, so that a concerted effort can be made on completing all tasks prior to go live, the lead persons are:

- Derek Harrington – Marketing
- Hansjuerg Mahler – Finance
- Wouter Blom – Business Plan
- Brian Harrington - Technical
- Dominique Taudin - Representation
- Local support for the Interim General Manager is Daniel Demuth

Current tasks include the recruitment of an interim manager, the appointment of Michèle Vandendoren as Chair Person for the Technical Advisory Group (TAG) and the expanding of the Board, which is now a body of 5 persons. Our focus is to be fit for certification operations from October 2009.

This means that we be carrying out our 1st assessments, via independent auditors of the initial Certifiers who will be contracted to CERTALARM and the associated Test Laboratories who will carry out the work

A General Assembly (GA) on the 18th September in Brussels will signal the start of our operations. The GA will be a combination of both a formal business meeting and an informative communications session for Stakeholders, Partners and Users. Any one who wishes to attend the public session of the General Assembly are asked to contact [CERTALARM@googlemail.com](mailto:CERTALARM@googlemail.com) .

*Derek Harrington (UK), FIA*

## NEWS FROM SC 4 - ACTUAL STATUS OF CPD/CPR



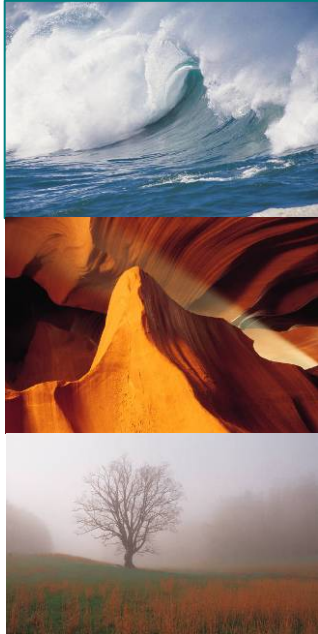
The following extract from a letter to DIN Fire Standards Committee from ZVEI in Germany highlights the current situation regarding progress on the EC CPD impasse:

*‘Following the two day conference held in January between representatives of CEN/TC72 and CEN/TC191 and the CEN Consultant, Mr Giancarlo Bedotti, for development of Annex ZA where Mr Bedotti changed his view several times, the content of a further eight European standards governing fire alarm technology has been finalised. This is now awaiting final approval by Mr Bedotti for formal voting. A risk now exists that before long, the representatives in the standardisation process from within the industry and from notified bodies will terminate their involvement, since no discernible progress is being made with regard to Annex ZA and thus towards publication of the harmonised standards concerned.*

*The ZVEI position is as follows: a harmonised European arrangement exists on this subject and it not acceptable under these standards for the design of Annex ZA to be dependent upon the personal opinion of the CEN Consultant at a given time. We would ask you, as national committees in CEN, to intervene at CEN in order that this situation, which is unacceptable for European standardisation, to be resolved.’*

*Tony Makosinski (UK),  
HONEYWELL*

**FROM HERE TO SUSTAINABILITY  
(ENVIRONMENTAL BREAKING NEWS)**



A lot is said about 'green' issues and we tend to use this heading to cover a lot of topics, however, we should really break 'green' down to include 'blue' and 'white'.

Alex Carmichael, at the GA 2009 in Sorrento, explained that the 'blue' issue represents water, the 'white' issue represents air and our old faithful 'green' issue represents soil. If any of these are polluted, this will affect the food chain and we know who is at the top of that food chain!

The EC environmental strategy includes :

- **Controlling WASTE**
- **Controlling SUBSTANCES**
- **Controlling GASES**
- **Controlling DESIGN**



In the presentation Alex provided, which is in the members section on the website in the GA 2009 presentations folder, he lists all the EC Directives which fall under the strategy headings.

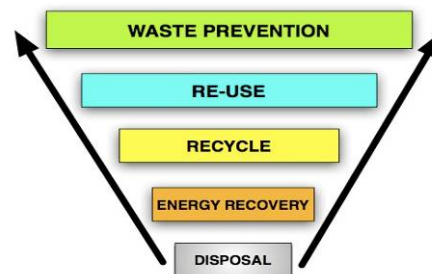
For Euralarm members the warning and suggestions are that the EU will use tax as a weapon to implement the environmental agenda and we should start to prepare our businesses now. Working out our corporate carbon footprint and reducing this can be a unique sales point. (the presentation shows how this can be calculated).



It's a criminal offence! - The Protection of the Environment through Criminal Law Directive 2008/99/EC - (19 Nov 2008) will transpose into national law by 26th December 2010. This directive treats certain breaches of EU environmental legislation as criminal offences.



Alex asked "What is Euralarm's Environmental strategy?" and "Have we properly accounted for this within the new Euralarm structure?"



This highly thought provoking presentation provides a lot of useful detail including examples of how waste can be reduced. We all need to start thinking about reaching the waste prevention level, whereas I guess most of us have yet to start thinking about recovery, re-cycle and re-use.

**EU ENVIRONMENTAL LEGISLATION -  
PROTECTING OUR ENVIRONMENT AND OUR FUTURE**

*Martin Duggan, FIA  
(on behalf of Alex Carmichael, BSIA)*



## NEWS FROM SC2 AND FROM CEN TC 72

### As technology advances standardization follows

While consolidated texts have not yet been published by CEN for EN 54-2 and EN 54-4, the texts for the two standards have been published in the form of the earlier version, together with the corrigenda and amendments that contain the changes for the new issue:

- **EN54-2:1997/AC:1999** together with EN 54 2:1997+A1:2006 is expected to become prEN 54 2:2010
- **EN 54-4:1998/AC:1999+A1:2002+A2:2006** is expected to become prEN 54-4:2010.

The Date of Withdrawal (DoW) of the old versions of these two documents remains set for the 1st of August 2009, which is after the agreed transition period and is when the old standards are superseded by the new harmonised and therefore mandatory versions under the CPD.

Looking beyond Europe, many manufactures now operate on a world stage and as such international standards are also of great importance when developing new products. While Euralarm has traditionally worked closely with CEN, there is also a growing relationship with ISO. This is of particular relevance at the present time since ISO 7240 2 and ISO 7240 4, the equivalent international standards to EN 54-2 and EN 54-4, are currently being reviewed and updated.

By design, as these European and international standards were originally developed, they were based on a common foundation, hence, they are very similar, though it is fair to say, not identical.

Euralarm experts currently participate in both the CEN and ISO working groups with the aim of keeping these standards relevant and fully aligned. The benefit of common standards is that development costs are minimised and they pave the way for a single product to be certified for use in as wide a territory as possible.

In recent times several standards have been queued up awaiting a new Annex ZA, a key part of any harmonised EN or hEN standard. While this has taken some time to develop, so that it complies with the highest standards set by CEN, the strong indication is that the work to prepare prEN 54-23 with this crucial annex has resulted in a draft that will provide a template for all such work going forward. Once agreed, this will open the way for a number of standards, both new and revised, to complete their passage through the system and to be published for use in the European arena.

Thanks should be extended to those in Euralarm who were asked to form a task group several years ago, and who freely gave their time in order to prepare the original draft of the Annex ZA for the EN 54 series of standards, which has culminated in the document that we have today.

*Stewart Forbes, Detector Electronics ( UK ) Ltd.*



## NEWS FROM SC3, CENELEC AND FROM IEC/TC79

For some time there has been an ongoing and sometimes heated debate as to which security standards should be European and therefore prepared under CENELEC and which ones should be international and come under the IEC.

Up until now the only security standard being prepared by IEC was one for Access Control that was being worked on by a project group under a Canadian Convenor but including representatives of China, Finland, UK, France and Germany. The group is working on a three year time plan to produce two standards, one for the system/equipment and the other for application / installation. This group had met three times and because of the distances the members have to travel now meets twice a year for a week, with the next meeting in September in France.

At the IEC TC79 General Assembly in Ottawa in June the future of European and International standards was debated and it was agreed that, for Alarm Transmission Systems, ARC's and Integrated systems, there would be a moratorium and CENELEC would complete all the standards. This will also apply to most intruder standards – though IEC are proposing to circulate EN50131-1 for international vote.

Against this background, at the CENELEC TC79 in May a formal resolution was passed to request a "mandate" from the CENELEC Technical Board that will keep all the CLC TC79 standards within their control whilst the suite is being completed. Then, at the end of probably (and this is not yet finalised) three years, these completed standards would be handed over to the IEC for future development and maintenance.

It is not yet known how this mandate will affect certain items, including CCTV - which may now transfer to the IEC with three new project groups being formed (1) CCTV transmission requirements under the Chairmanship of Frank Rottmann of Germany (2) an IP transmission protocol under a USA Chairman and (3) an analogue / digital interface document under the Chairmanship of Mrs Chin of China.

Similarly, the CENELEC EMC and environmental standards (EN50130-4 and EN50130-5) may also be transferred to the IEC, requiring a working group to be formed to amend these standards before issuing them as IEC standards.

As for Access Control, IEC agreed that this would be upgraded to a full working group which now establishes the committee on a more formal basis and it is now not just responsible for the preparation of the standard but also for the ongoing maintenance of that standard.

Much of the uncertainty as to the future of security standards has now been resolved and a lot of stability has been achieved. Liaison between the CENELEC and IEC TC79s will include a meeting involving Euralarm representatives later this year to clarify the outstanding areas.

The EN5013x series is now close to completion and now it is up to CENELEC to complete the job for intruder and ARC's.

*Edward Lister (UK),  
TYCO*



## NEWS FROM SC 7

**Cenelec TC79 Work Group 14** has now produced 3 standards documents covering “**Monitoring and Alarm Receiving Centre**”

**1. pr EN 50518-1 : Location and Construction Requirements**

specifies the minimum requirements for the design, construction, and functioning equipment for premises where the monitoring, receiving and processing of (alarm) signals generated by alarm systems takes place as an integrated part of the total safety and security process.

The document has been circulated and comments received. Formal vote by Dec 09.

**2. pr EN 50518-2 : Requirements for Technical Facilities**

Specifies the technical requirements of an ARC. This also includes functional performance criteria and verification of performance.

The document has been circulated for comments, comments received and under review.

**3. pr EN 50518-3 : Procedures and requirements for operation**

Specifies the minimum procedures and requirements for the operation of an alarm receiving centre.

This document is in circulation for comments until September 09.

### Alarm Verification

A Euralarm Task Group has produced a draft standard (TGV05) covering Alarm Verification. This has been accepted by Cenelec TC79 as a new work item to be integrated in the series of the relevant standards.

This document describes methods available and principles for their application in order to provide verification of the validity of an alarm condition notified to an ARC by Intrusion and Hold-up Alarm Systems installed in buildings and meeting the requirements of EN50131-1.

It details applicable system design and equipment requirements, as well as guidelines for design and installation of I&HAS using these methods.

The associated guidelines for use in ARCs to monitor notification from such I&HAS are contained in prEN50518-3.

Whilst this document is specific to security alarm verification, a follow-up for fire alarm verification is proposed. **Volunteers are welcome to work on the fire application (please contact Marc Chabaud or Brian Harrington).**

Note: *alarm verification may also be referred to as “alarm confirmation”*

Marc Chenevoy (F),  
Bosch Security Systems France



### IMPRINT

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